



Venture Capitalists at Work: How VCs Identify and Build Billion-Dollar Successes (Paperback)

By Tarang Shah, Sheetal Shah

Springer-Verlag Berlin and Heidelberg GmbH Co. KG, Germany, 2011. Paperback. Condition: New. 1st ed.. Language: English . Brand New Book ***** Print on Demand *****. This is probably the single most valuable resource for the entrepreneurs aspiring to build successful companies -Ron Conway, Special Adviser, SV Angel, and investor in Facebook, Google, Twitter, Foursquare, PayPal, Zappos I highly recommend Venture Capitalists at Work. This book captures the personalities and approaches of a number of leading VC practitioners and displays the heart and soul of the venture capital process, by offering an exclusive window into the voice of the practitioners. -Gus Tai, Trinity Ventures Venture Capitalists at Work is a foundational pillar in an entrepreneur's understanding and resources. This is a first in terms of the level of detail, quality of discussion, and value to the entrepreneur. -George Zachary, Charles River Ventures and Investor in Twitter Venture Capitalists at Work: How VCs Identify and Build Billion-Dollar Successes offers unparalleled insights into the funding and management of companies like YouTube, Zappos, Twitter, Starent, Facebook, and Groupon. The venture capitalists profiled-among the best in the business-also reveal how they identify promising markets, products, and entrepreneurs. Author Tarang Shah, a venture capital professional...



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