



The 4-Dimensional Manager: DiSC Strategies for Managing Different People in the Best Ways (Paperback)

By Julie Straw

BERRETT-KOEHLER, United States, 2002. Paperback. Condition: New. Language: English . Brand New Book. Manager: We have a problem here. Person 1: Let s find a quick solution. Person 2: I know just how we can solve this problem by working together. Person 3: I need to think about the problem before I can offer you a solution. Person 4: I m going to consider this problem from every angle. Asked to solve the same problem, four people responded four different ways. If you were their manager, your challenge would be to help each individual find an effective, timely solution to the problem. Most managers would do what comes naturally and use the managerial style that is their first dimension. This will work some of the time - but not all the time. One managerial style can t help people with four different working styles make the most of their different strengths and overcome their different limitations and roadblocks. In managing others, one style does not fit all. The 4-Dimensional Manager will help you learn to manage different people in the best ways. Through a simple yet powerful self-discovery tool called DiSC, you can become a 4-dimensional manager, able to manage...



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