



## Powerful Listening. Powerful Influence. Work Better. Live Better. Love Better.: By Mastering the Art of Skillful Listening

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By Tim Hast

Createspace, United States, 2013. Paperback. Book Condition: New. 214 x 138 mm. Language: English . Brand New Book \*\*\*\*\* Print on Demand \*\*\*\*\*.Want to win friends and really influence people? This book was written for you. Listening is the most powerful tool for success in business and in life. So if it s that important, why don t we listen better? Because life moves way too fast, we re busy, and we don t know how. Discover what active listening is and what it is not. Learn four simple actions that will train your brain to listen, and see for yourself the difference these steps make in your life. People need to be heard. If you understand this simple principle you re well on your way along the road to success. Nothing you can say will be nearly as important as what you need to hear the other person say. Practice skillful listening and discover the principle key to effective communication and having a powerful influence with others. Tim was trained as a psychotherapist. His specialty, working with couples. He discovered people got better when he quit trying to tell them what to do and simply focused on hearing their...



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