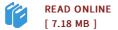


Shooting the Lights Out: A Guide to Consistent Effective Management (Paperback)

By Lauron Buys

Createspace Independent Publishing Platform, United States, 2011. Paperback. Condition: New. Language: English . Brand New Book ***** Print on Demand *****. The fictional story of Tony, a whiz-kid salesman, during the early days of transitioning to Sales Manager, finding out along the way what it takes to become effective and successful in his new role. The story of Tony s development is an easy read that contains easy-to-understand summaries of the salient tips, techniques and approaches that are likely to help all Managers, including Sales Managers, fastforward to success without making the usual mistakes.



Reviews

Undoubtedly, this is actually the very best job by any writer. It is loaded with wisdom and knowledge You will not really feel monotony at anytime of your respective time (that's what catalogs are for concerning when you check with me). -- Prof. Lawson Stokes IV

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