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RETHINKING NEGOTIATION TEACHING: INNOVATIONS FOR CONTEXT AND CULTURE (PAPERBACK)

Createspace Independent Publishing Platform, United States, 2009. Paperback. Condition: New. Language: English . Brand New Book ***** Print on Demand *****. In May 2008, more than 50 of the world s leading negotiation scholars and trainers gathered in Rome, Italy to embark on a multiyear effort to develop second generation global negotiation education. The participants postconference writings - the 22 chapters contained in RETHINKING NEGOTIATION TEACHING critically examine what is currently taught in executive style negotiation courses and how we...

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