



## Success and Succession: Unlocking Value, Power, and Potential in the Professional Services and Advisory Space

By Eric Hehman, Jay W. Hummel, Tim Kochis

John Wiley & Sons Inc. Hardback. Book Condition: new. BRAND NEW, Success and Succession: Unlocking Value, Power, and Potential in the Professional Services and Advisory Space, Eric Hehman, Jay W. Hummel, Tim Kochis, An insightful look at leadership transition from the successor's perspective Success and Succession examines the leadership transition process from the successor's point of view, and outlines the considerations and strategies that lead to a better future for the business. With a focus on practical planning and execution, this insightful guide provides insight into the strategies that smooth the transition and help the new leadership make better business decisions. You'll learn when and how to start planning, who you need on your team, and the obstacles you should anticipate along the way. You'll learn to navigate the uncertainty the process entails, and how to identify opportunities for reciprocal understanding and adopt workable approaches for successful resolution of a multitude of transition issues. Interviews with those at various stages of transition highlight the real-world application of these ideas, and give you an inside look at what worked, what didn't, and what they wish they had thought of. The transition of leadership in an independent, non-public professional service business can...



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