



Ready to Sell Your Business: Or Transfer It to the Next Generation (Paperback)

By Adrian Spitters Cfp

Heartbeat Productions Inc., 2017. Paperback. Condition: New. Language: English . Brand New Book ***** Print on Demand *****. To business owners who don t want to work forever One day your business will change hands. Will you transfer your business to your children, extended family, or sell to a third party? Will it be on your terms? Most business owners don t have time to think too far into the future. That s because they re busy attending to the needs of today: producing high-quality products, overseeing employees, and managing the mind-boggling number of details that go into owning a business. If they do think about the future, it s usually about new government regulations, how the recent elections will impact their business and perhaps new market opportunities for their products. The truly long-term decisions, like when to sell or transition your business (not to mention how to do it), are mentally filed away under the heading, Bridges to cross when I ve come to it. But that bridge may be a lot closer than you think. Understandably, most business owners have great difficulty in setting aside the time to plan for the future of their business in addition to working...



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Complete guideline for publication fans. I am quite late in start reading this one, but better then never. It is extremely difficult to leave it before concluding, once you begin to read the book.

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