

Leading People to Be Highly Motivated and Committed (Paperback)

By Bennet Stocum Simonton

Simonton Associates, United States, 2012. Paperback. Condition: New. Language: English . Brand New Book ***** Print on Demand *****.NEWLY UPDATED AND EDITED (2012) - Learn the secrets to effectively managing people. Bennet Simonton has commanded Navy ships, directed the building and operation of nuclear propulsion plants and run one of the largest electric power plant overhaul organizations in the country. He has been responsible for leading more than 4,000 workers over 30 years in management. In this book, he reveals his secrets of effectively managing people. He outlines how to use the two most powerful tools at a manager s disposal, group meetings and oneon-one interactions. He tells you exactly what to do and say to raise the majority of employees to be top performers and the reasons why those actions are correct and other alternatives are incorrect. Simonton views leadership as a science, not an art, removing the mystery and uncertainty of the process. For this reason, gains in productivity as high as 300 or 500 per person are possible. Leading People to Be Highly Motivated and Committed takes you where other leadership books don t. It is the optimal reference guide for any manager seeking to turn around...



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