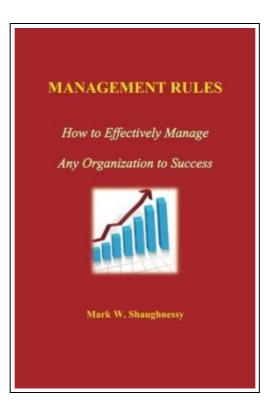
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Reviews

This published book is wonderful. It is one of the most incredible book we have go through. I realized this pdf from my i and dad advised this book to learn. (Felicia Heidenreich)

MANAGEMENT RULES: HOW TO EFFECTIVELY MANAGE ANY ORGANIZATION TO SUCCESS



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CreateSpace Independent Publishing Platform. Paperback. Condition: New. This item is printed on demand. 244 pages. Dimensions: 9.0in. x 6.0in. x 0.6in.Executives can start, run or turn around any organization, regardless of size and complexity. Management Rules provides an easy and comprehensive approach to complete the process of effective leadership. Ensures that executives, managers and employees are aligned with the same objectives, goals and strategies. Generate more sales, increase profits and produce higher quality products and services with improved customer and employee satisfaction. Understand the basic management rules required to become more successful that will lead to greater income, faster advancement and higher achievement. Know how the 33 theory can help determine your plans, strategies and staffing. Gain an awareness of all phases of the management process to ensure you are proficient in each area whether it is communicating more effectively, writing concisely, delegating, managing meetings or preparing an annual strategic plan. Management Rules provides a blueprint and guidelines for understanding and implementing the entire scope of the management spectrum. For those not aware of the sales and management process, section two provides a primer on understanding this vital part of the corporate well-being. Explore how to prepare a competitive yet fair compensation plan that benefits both the company while rewarding and motivating sales staff. Prepares managers and executives to deliver performance evaluations timely that provides a game plan for maximizing employees contribution to the organization. Be mindful of preparing concise qualifications for new hires and assess candidates based on these criteria. Understand negotiating techniques, whether it is with a customer, a prospect or in house requests for resources for each department. Management Rules covers virtually every phase of the management process and prepares those entering management, those who seek more responsibility or those who a

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