



Sell Without Selling Lessons from the Jungle for Sales Success

By Terri Levine

Morgan James Publishing. Paperback. Condition: New. 128 pages. Dimensions: 7.9in. x 4.9in. x 0.4in. Sell without Selling is a delightful fable that tackles the issue many salespeople face daily in their hearts they hate to sell. It instantly engages anyone who sells with the story of a young business student named Christina and her struggle to learn a way to sell with ease. In the Krenker Business School of Practical Sales Advice, she learns that while sales methods have changed, good sales tactics have not. There, she learns to say goodbye to the hard sell and opens her eyes and ears to selling without selling. Entrepreneurs, solopreneurs, small-business owners, sales executives, managers, and sales people need this highly effective yet simple story to show them how to create more sales while giving up the sales tricks that wont work with todays savvy buyers. Times have changed and to generate sales, you must, too! What youre about to read might buck the trend, but it sure works!! Find out for yourself. Buy and read Sell without Selling today! This item ships from multiple locations. Your book may arrive from Roseburg,OR, La Vergne,TN. Paperback.



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