



Lawyers as Managers: How to Be a Champion for Your Firm and Employees (Paperback)

By Andrew Elowitz, Marcia Watson Wasserman

American Bar Association, United States, 2018. Paperback. Condition: New. Language: English . Brand New Book. Today more than ever, all members of a law firm must work together as a team for the benefit of clients. Coordinating and getting the most out of everyone's contributions is the responsibility of a firm's managers, whether they are lawyers or administrators. The fact is that few lawyers enter the profession with management experience. Law schools offer little if any preparation. All too often lawyers must learn to manage their firm's most significant asset--its people--on the fly and without a great deal of support. Human capital may be difficult to quantify, but when it is wasted or not effectively used, a firm will not survive, let alone prosper. Information on how to manage people in law firms has been sorely lacking up until now. Lawyers as Managers gives you everything you want and need to know about managing people. It is not just a book to help you deal with the challenging people in your law firm--it is a primer and road map on how to empower, motivate, inspire, and bring out the best of everyone in your law firm



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